



PRESENTATION INTRODUCTIONS



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PRESENTATION AGENDA

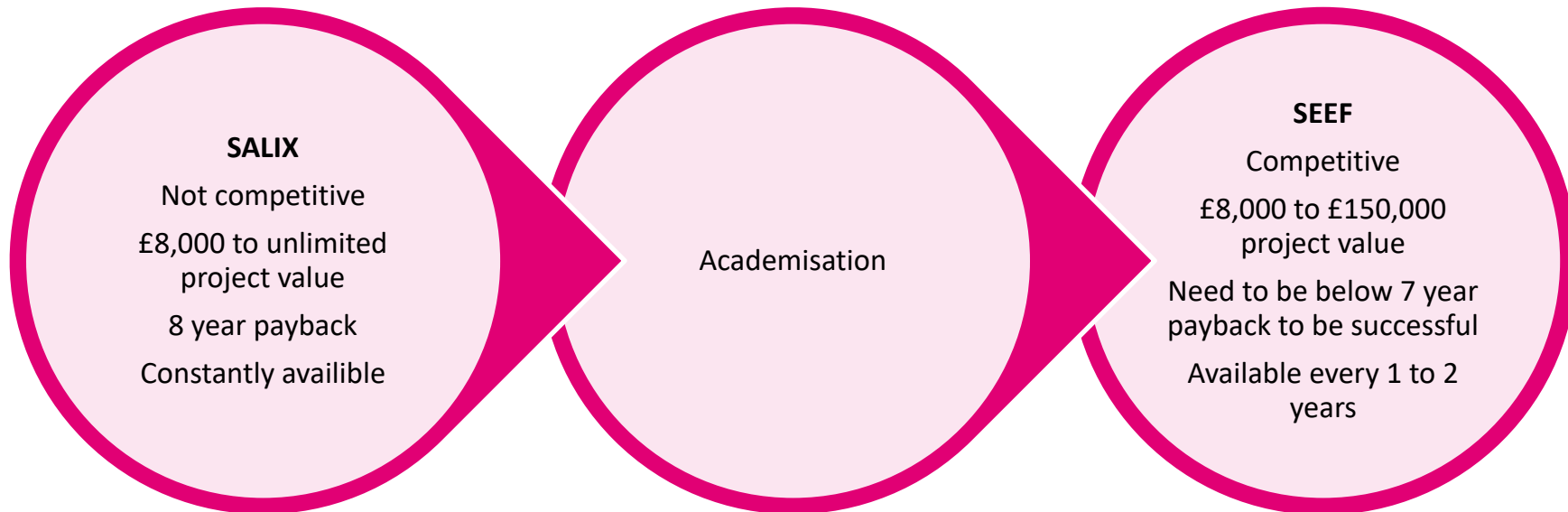


Financing Solution available NOW for MATs for limited time only

- What is SEEF / SALIX
- The LSI Offer to Schools and Academies (including MATs)
- Future Planning and Other Energy Saving Ideas

SALIX VS SEEF

It is better to use SALIX pre academisation than compete for capped SEEF funds after



SEEF is 'SALIX for Academies', its competitive and only available 'once' a year

- Financing solution for energy saving works from DfE and SALIX
- Provides capital for energy saving measures with payback of 8 years or less, is paid back from savings and is therefore cash flow neutral to schools.
- ESFA/DfE approved, application process similar to CIF
- Project value has to be between £8,000 to £150,000
- Current application process closes on 30th November 2018.

The funding solution for all energy saving projects in the public sector including schools

- Financing solution for energy saving works from DfE and SALIX
- Provides capital for energy saving measures with payback of 8 years or less, is paid back from savings and is therefore cash flow neutral to schools.
- Always open to applications at any time, has to be delivered in 9 months from acceptance.
- Project value has to be above £8,000, no upper cap
- Can carry through academisation process

TYPICAL MEASURES

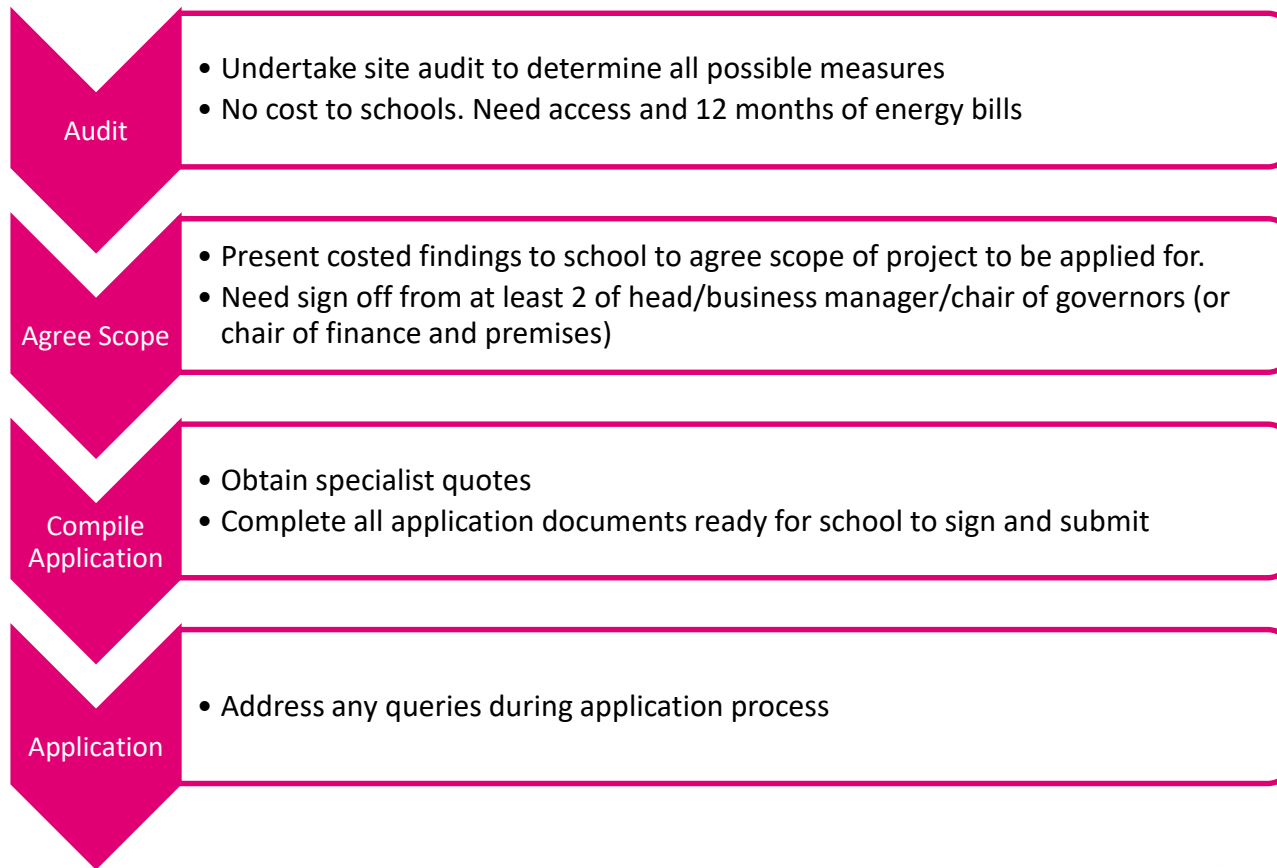
Any energy saving measure that pays back in 8 years

- New LED lighting throughout
- Insulation in boiler rooms, walls and lofts
- Controls improvements to boiler rooms, lighting and refrigeration
- Thermostatic Valves / Zoning
- New Variable Speed Pumps
- Pool Covers
- Potential for PV Systems

Unlikely to fund boiler replacements, window or roof replacements.

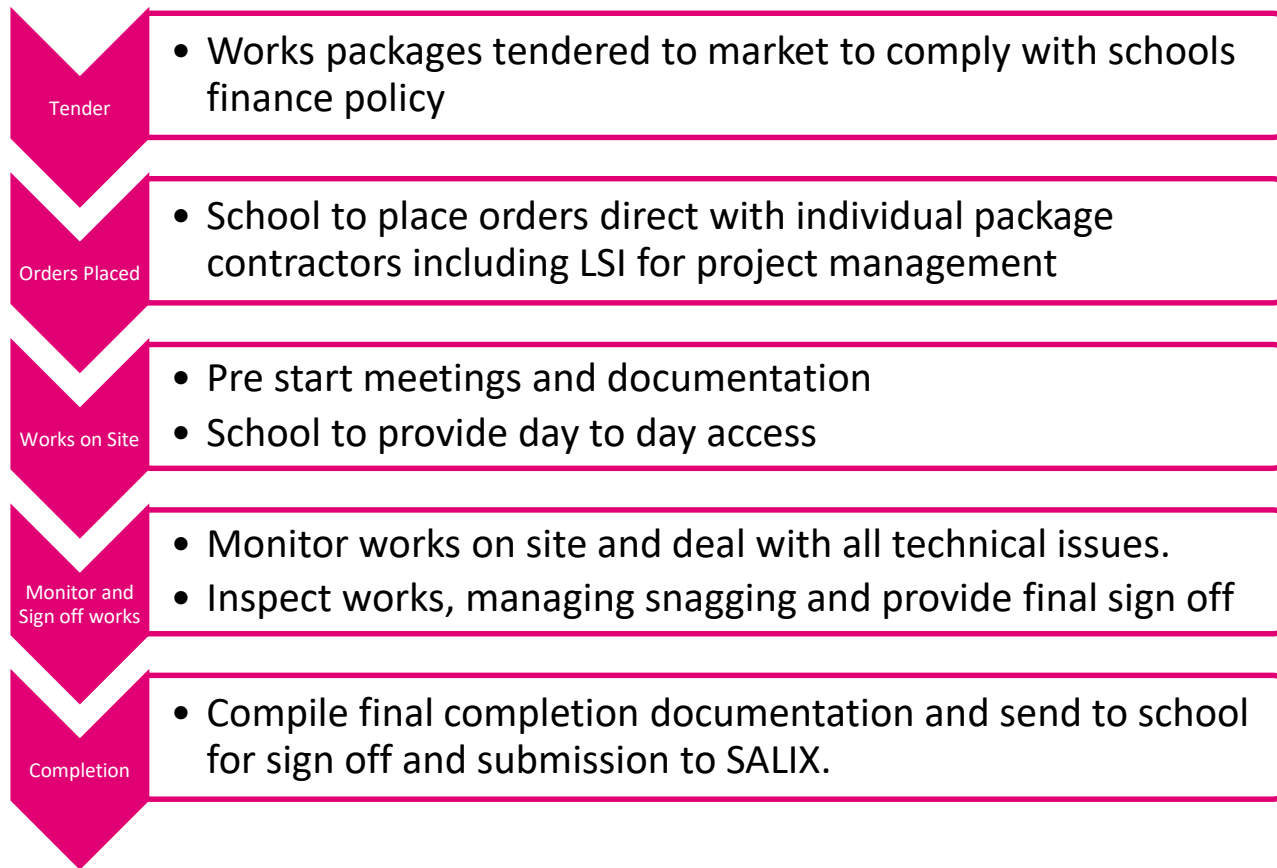
APPLICATION SUPPORT

LSI seek to partner with schools to deliver projects without putting school at risk or incurring costs



PROJECT MANAGEMENT

LSI manage project if successful



SEEF Phase 1 – 2017 – Pax Christi MAT

- Applications submitted for 4 Schools within Trust – 3 Successful (against national success rate of 35%)
- £112,630 of funding secured, delivered savings of £16,403 and 70 tonnes of carbon per year (6.9 year payback)
- Measures Included:
 - LED Lighting
 - Lighting Controls
 - Timer Switches
 - Insulation
 - Thermostatic Radiator Valves
 - Refrigeration Optimiser
- All works delivered on time and within budget during summer holiday period.
- School reports improved teaching and learning environments



SALIX– 2018

- Applications successfully submitted for 4 primary schools pre-academy conversion
- £134,061 of funding secured, delivered savings of £18,015 per year (7.4 year payback)
- Measures Included:
 - LED Lighting
 - Lighting Controls
 - Timer Switches
 - Insulation (loft, cavity and pipework)
 - Thermostatic Radiator Valves
 - Refrigeration Optimiser
- All works delivered on time during summer holiday period.
- Works delivered 21% under budget resulting in final payback period of 5.88 years

OTHER MEASURES

- Consider if any schools ready to apply in current round
- Prepare remaining schools ready for future rounds
- Optimise controls and other energy “house-keeping”
- Display Energy Certificates

QUESTION & ANSWERS



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