



**Education
Buying**

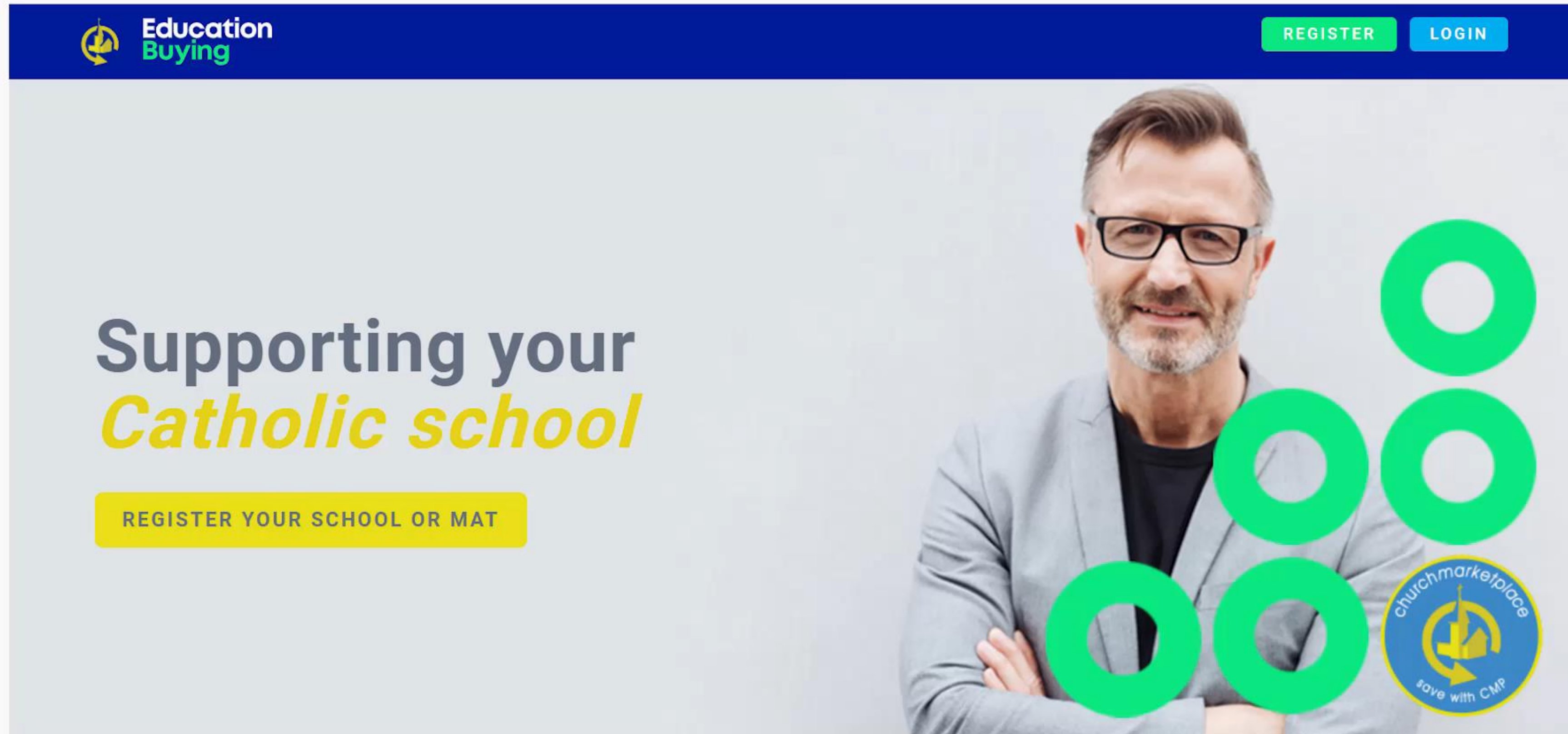
Churchmarketplace Update Birmingham Archdiocese June 2021



The NEW Churchmarketplace Education Buying Service

- Launched September 2020
- Bringing new frameworks **informed by schools for schools**
- NEW website to register <https://educationbuying.com/cmp/>
 - Free Self Service option- I.E you access the tools and contracts
 - Contracts Register Tool
- NEW- Consultancy support (provided by strategic partner 2buy2). Expert support completing the contracts register including analysis of the data/formation of a procurement strategy. Schools using this service have shaved months off commencing their bespoke strategic approach to procurement delivering thousands of pounds of savings.

CMP Education Buying's new website



NEW frameworks now LIVE- for schools by schools

- In partnership with St Ralph Sherwin Catholic MAT:

Frameworks and Dynamic Purchasing System(DPS) options now live for:

- Contract Catering
- Contract Cleaning
- Telecommunications
- Broadband

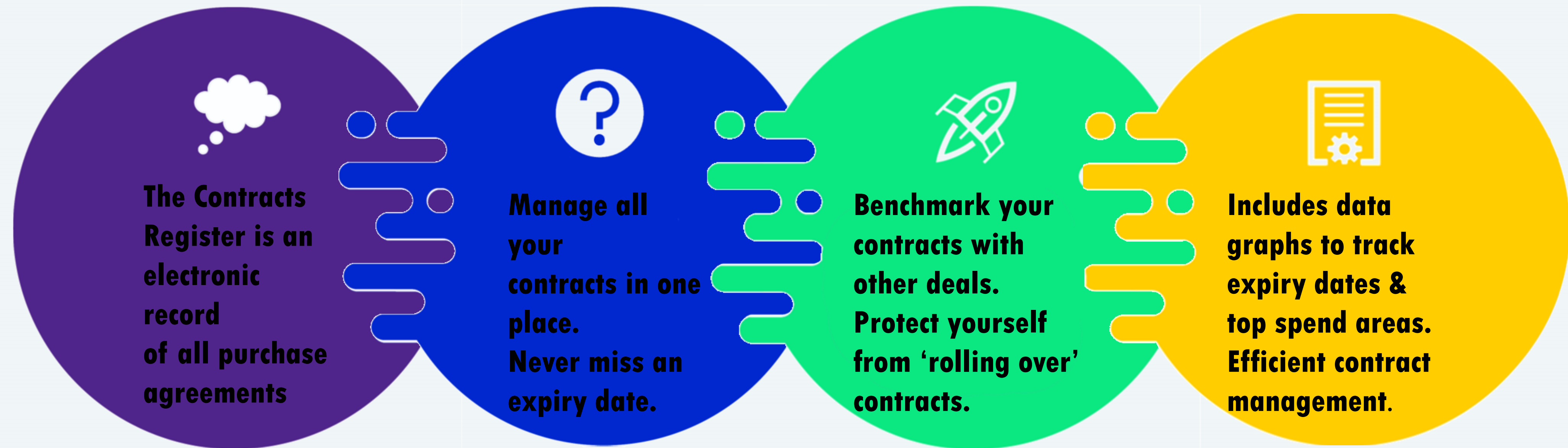
- In partnership with Painsley Catholic Multi Academy Company:

Frameworks and Dynamic Purchasing System(DPS) options now live for:

Business Services:

- HR
- Legal
- Payroll
- Accountancy and Audit

Making the strategic plan. What is a Contracts Register?



What does a good Contracts Register look like?



A good contract's register includes the following:

- **List of your contracts**
- **Description of what that contract provides**
- **Name of supplier**
- **Start date & end date of the contract**
- **Annual value**
- **'Whole life value' (the total cost over the life of the contract)**

Too busy? Consider the consultancy option. See how we've helped below

	Catering	Cleaning	Internet	MFD	Office supplies
Average annual spend primary	£57,625	£20,746	£1,604	£6,416	£7,202
Average primary annual saving	11% £6338	14% £2,904	50% £802	36% £2,309	34% £2,448
Average annual spend secondary	£131,313	£103,764	£7,880	£26,659	£31,449
Average secondary annual saving	10% £13,131	7% £7,263	18% £1,418	39% £10,397	35% £11,007

**Primary school
total savings
£14,801**

**Secondary school total
savings £43,216**

- This could mean additional teaching assistants, equipment & lots more!**

Source: 2buy2 North West England school data 2020

Costs v Opportunity Costs...

- If you use the tool yourself it is free “Self Service”

But if you are too busy- consider the opportunity costs of savings v value for money consultancy support

The costs: Two options available.

Option One

- The consultancy costs for supporting your strategic vision informed by the Contracts register is £500 per school. Once completed this will give you total peace of mind, that you'll never again miss a contract notice period or end date and ensure you can demonstrate audit compliance, should the need to arise.

Option Two

- Alternatively, you can share a 1/3rd of delivered savings across each category or invoice and not pay the £500

Either way, CMP EB will ensure that your contract register, and contract management is up to date and complies to PCR2015.

Register for free at <https://educationbuying.com/cmp/>

Contacts

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Your Procurement. Maximised